

WE ARE LIGHT

Bright and clear in all that we do.

WE ARE HUMAN

Management is not vertical neither horizontal. The management is circular and where everyone, together, seeks to build the best experience for everybody:

WE ARE HOTEL

A place for rest, haven and refuge. We are the light in the middle of the night, the warmth in the cold, the shelter in the storm.



CONCEPT

Everything here is designed to generate human interaction, provide meaningful experiences and entertainment. Our aim is to go far beyond the traditional vision of hotels and develop sustainable 'places to live' for the 21st century. Sale By Dara to Barris and a series of the series of the

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EXPERIENCES DISRUPTIVE & FUN

A happy and welcoming team and a vibrant place animated by special events, music and culinary creations, delivering an authentic and unforgettable guest experience.

CUSTOMIZE YOUR STAY

- Bath amenities of your choice.
- Unpacking | Repacking of luggage.
- Personally select the minibar items.
- Shopping service.

A special dream? Tell us, we can help you!



KIDS ARE SPECIAL!

KIDS BAR

A place to make friends, have fun, celebrate and... adults can be accepted.

KIDS BEDROOM

We have bedrooms especially for them, designed in every detail to ensure comfort, safety and fun. And there are bathrobes and slippers in their size!

ATELIERS

Horticulture, Patisserie, Handicraft and Arts, a lot of Arts!



AFFORDABLE GASTRONOMY

Created by **Michelin Starred** Chef, Baptiste Denieul, amazing food in a vibrant place, ensuring that every day will bring simple pleasures and fond memories.

BREAKFAST AND DINING 24H

Better than room service, we have tasty and healthy food to "grab & go", available in our grocery!



GREEN & UNIQUE

A global brand strengthened by an amazing Design 'sur mesure', inspired by local soul and service Innovation. An urban reinterpretation of nature and culture, truly environmentally friendly through a **BIOCLIMATIC** architecture.



PEOPLE FIRST, ALWAYS!

WE BELIEVE THAT

Only happy people can spread happiness. Good memories are the best way to keep customers, employees, partners and investors with us.This is loyalty.

Companies don't have ideas. People do! They can come from anywhere at any time. We are the start for start-ups.



LIGHT HUMAN HOTELS' BENEFITS

O1_The freedom of soft brands and the support of the franchises for less

02_Easily operational – a digital tool to keep management simple

03_Cloud based, cost neutral booking platform for reservations

04_Software that works, simple to integrate and friendly prices

05_Disruptive center: we are always looking for innovations to keep hotels up to date

06_Agility to change the route: independent of our growth, a startup mindset will always be our status quo

07_Your marketing budget is to promote only your hotel not our brand

08_Brand mix – we partner with great brands



SAME IS LAME

Every Light Human Hotel is different, an individual expression of local soul, a unique interpretation of culture and space.

A **LHH hotel** is imprinted with the LIGHT design ethic of improving lives with extraordinary living spaces. LIGHT IS THE PLACE TO BE.

HYATT CENTRIC

ACE HOTEL

citizen

COMPETITIVE POSITIONING

LIGHT HUMAN HOTEL®

HOTELS





HOTELS

EDITION



ONE BRAND

Unlike other brands, Light was not created to identify budget or luxury hotels, but to highlight Hotels that embrace Light culture and concept.

Outdoor Recreation Area; Ballroom; Gastronomic Restaurant; Events Bar and Light Lobby

_IGHT HÕTËL®

MINIMUM ROOM SIZE: 32m²



MINIMUM ROOM SIZE: 22m²

> RECOMMENDED ROOM SIZE: 27m²

in some cases 17m² can be accepted.



MULTIGENERATIONAL

For ALL people looking for a welcoming and vibrant place, our state-of-the-art design-led hotels are inspired by French aesthetics to offer an unmistakeable Metropolitan Village Concept.

We are charming and sophisticated whilst remaining accessible.



LIGHT IS FLEXIBLE

The hotel market is changing and so are the needs of owners.

While many of the large chains offer inflexibility, the way we work is entirely flexible and tailored to your needs.

That's because our clients become part of our group and not just a number in a corporation.

There is no bureaucracy and our interests and objectives are always aligned. We are quick to adapt our service and fee model to your needs and changes.

LIGHT is tailor made for:

- DEVELOPERS
- INDEPENDENT OWNERS
- INVESTORS
- MANAGEMENT COMPANIES



ARCHITECTUR







SOFT BRANDS

INITIAL FEE

LIGHT INITIAL FEE

While most major brands charge an average of **12%** of total revenue with complex charges, **LHH** offers one simple **5%** of gross fee.



THERE IS NO 'DIGITAL STRATEGY' ANYMORE, JUST STRATEGY IN A DIGITAL WORLD.



RECOGNITION AND VISIBILITY

Our business model and our culture has attracted great interest from the internationa media.

Numerous international events, interviews and articles published in the USA, UK, Brazil, Germany and France add real and relevant value to the brand and consequently to the



INTERNATIONAL EVENTS AS SPEAKER:

- BLLA 16/17, LA & NYC
- EQUIP'HOTEL16, PARIS
- IHIF 2017, BERLIN
- HOSPITALITY MINDS 2018,

Through our large public relations network and LHH brand`s we continually highlight our hotels across the world.



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JMJ Development And Light Human Hotel

In North And South America

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MADE IN FRANCE

SAVOIR-FAIRE

We work together with recognized French companies, made by great people. Each of them adds culture, charm, elegance, beauty, creativity, and personality, making our hotels even more human.

But we do not stop here, there is a lot of opportunities for new talent to join us, from all over the world.

Promoting the exchange of cultures is enriching and is part of our culture.



URBANISTES & ARCHITECTES ASSOCIE &

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MUZÉO

chef BAPTISTE DENIEUL

L'OCCITANE







A 40 Years multi award winning French-design And Architecture Atelier.

ATELIER ARCAU





Recognized by Design, Architecture and City planning ATELIER ARCAU IS PUBLISHED WORLDWIDE AND GIVES VISIBILITY TO PROJECTS AND INVESTMENTS.

ATELIER ARCAU becomes the first French Architecture Company to win the World Architecture Festival Award in 2012 in Singapore, and has been shortlisted with various projects since then in 2013, 2014 and 2015.

In 2015, Julien Veyron was invited to Shanghai by one of the most prestigious architecture universities in the world (AA London) to talk in a SYMPOSIUM about the FUTURE of ASIAN CITIES entitled «Customized Cities».

In January 2016, Julien Veyron represented French Architecture in the AICA festival in Mumbai (India) and he was invited again as a jury and speaker by WAF organization in November.

In 2016, atelier arcau was invited by the Global Art Affairs Foundation to exhibit its work during the **BIENAL DE ARQUITETURA DE VENEZA**.

The French Designers and Architects of the atelier showcased their work in November 2017 through a big exhibition in **LA GALERIE D'ARCHITECTURE**,



JULIEN VEYRON AND ATELIER ARCAU

Founded in France, more than 40 years ago, on the shores of the "Golfe du Morbihan", **ATELIER ARCAU** is an international architecture company characterized by an entrepreneurial spirit, true team-work across expertise areas and new ways of approaching conventional tasks.

ATELIER ARCAU is one of the most outstanding french architecture studios. Its engagement and work in architecture, urbanism and design has won many awards such as such as in 2012 when the whole team won the World Architecture Festival Award in Singapore.

Led by Veyron and Fraud, ATELIER ARCAU is deeply involved in creating unique places, matching with local context and culture.



"A production entirely developed in France" The craftspeople of the Muzeo workshop provide work made by hand, with the best materials with quality equal to that found in an art gallery.

MUZÉO

BRINGING LIFE TO SPACES WITH IMAGES

chef

urse THEE

THE YOUNGEST MICHELIN STARRED CHEF

The guide knows the young chef Baptiste Denieul - 25 years awarding him for the Auberge Tiegezh in Morbihan-which he runs brilliantly. Tiegezh means family Breton: and that says it all!

Cuisine as generous as his smile, guided by his roots, he is surprisingly brilliant and creative. A perfect combination with the values of Light Human Hotel.

BAPTISTE DENIEUL



SPA BY L'OCCITANE

SPA BY Melita ORGANIC CERTIFIED COSMETICS

The L'OCCITANE Group is an international group that manufactures and retails beauty and well-being products that are rich in natural and organic ingredients. Present in 90 countries, the Group offers new and extraordinary beauty experiences, using high-quality products that respect nature, the environment and the people in it.

Through its brands L'OCCITANE en Provence and Melvita, the L'OCCITANE Group concluded a deal for the Light Human Hotel Spa offer.

The two companies meet around an integrated wellness concept, with a common will to offer a new & intergenerational guest experience, while respecting each property identity.

SPA L'OCCITANE - JOURNEY TO PROVENCE THROUGH YOUR SENSES

Spa L'OCCITANE is a natural extension of the L'OCCITANE Brand, where authentic ingredients from Provence, with certified origin and proven effectiveness, are combined with the best of traditional massage therapies from all around the

world.

Both expert and authentic, all of our rituals offer an unforgettable well-being escape to the sunny soils of the South of France, to experience the brand through an holistic journey inspired by the Mediterranean art-de-vivre.

SPA by Melvita – AN IMMERSION IN THE HEART OF NATURE

Because revealing the greatest version of yourself by offering the best of nature is our mission.

Because we offer made in France organic cosmetics since 1983.

Because we deliver best in class clean beauty with no compromise on efficiency.

Because we believe that to look well, you have to feel well.

An immersion in the heart of Nature to lead you to the true well-being.

KEY CONCEPT

IS BACK

We want to be recognized as the company that shapes the things to come.

POSITIONING

UPPER UPSCALE

-• MGALLERY COLLECTION

MIAMI USA - 2024 **TEXAS** USA - 2025

OVER 11 HOTELS.

LIGHT

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A HUMAN HOTEL where WELCOMING

RATING: UPPER-MIDSCALE | UPSCALE | **SEGMENT**: BOUTIQUE -LIFESTYLE **BRAND**: NO STANDARDIZED LIGHT: UPPER-MIDSCALE | UPSCALE | UPPER UPSCALE | BOUTIQUE - LIFESTYLE

Nominated managing company

9 HOTELS & 857 ROOMS

CORSICA France - 2024 VILA REAL Portugal - 2024 SÃO PAULO Brazil - October 2026 NEW YORK USA - 2025 PORTO Portugal - 2024 **ECOTONE PARIS ARCUEIL** France - 2026 **ORANGE** France - 2025

UNDER NEGOTIATION



LIGHT HUMAN HOTEL PARIS - ARCUEIL

The project will accommodate 82.000 square meters of mixeduse program that blends offices, residential, retail, restaurants, health, sport facilities, Light Human Hotel Boutique with 140 rooms keys. Biomimicry and biodiversity are the central approaches of the project oriented towards shaping an environment for its future users based on innovative technologies. These elements are reflected in all aspects of the project conception developed by the Compagnie of Phalsbourg.

OPENING SOON

LIGHT HUMAN HOTELS E CASELLE - CORSICA

In the heart of Corsica and the UNESCO World Heritage-listed Regional Natural Park, the 66-room Boutique E Caselle Hotel is remarkably located on the banks of the Vecchio River, surrounded by lush nature. This unique location in central Corsica allows you to move freely on the island. Located between the village of Venaco and the small town of Corté, it is a cozy environment that invites you to discover the charms and secrets of the mountains, not to mention the proximity of the most beautiful beaches in the world.



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